

PERSONAL PARAGRAPHS

Colgate-Palmolive Opens New Branch.—Opening of a branch accounting office in Atlanta, Ga., by Colgate-Palmolive-Peet Company of Chicago has been announced. The new offices are located at 56 Marietta street, where a large space has been leased. H. C. Gardner heads the new Atlanta branch, with B. B. Tennenbaum, of Jersey City, and G. M. Guzick, of Kansas City, as associates. A force of 40 persons is employed.

Soap Association Given Honorable Mention.—While not the winner of the 1931 award of the American Trade Association Executives, Association of American Soap and Glycerine Producers, Roscoe C. Edlund, manager, received honorable mention.

The Association of American Soap and Glycerine Producers based its claim upon its success in "stabilizing industry by joining product appeal with social service through the establishment and operation of Cleanliness Institute."

Pylam Removes Office.—The Pylam Products Company, Inc., has removed its office from 53 Park Place, New York City, to 799 Greenwich Street, where the laboratory of the concern has been located for some years. Mr. S. N. Cummings, the president of the company, who has divided his time between the two places, is now able to give all his attention to the combined office and laboratories. The move is in line of more efficient and prompt service to the trade.

W. J. Bush & Co. Moves Office.—W. J. Bush & Co., manufacturing chemists and distillers of essential oils and essences have moved to 11 E. 38th street, New York City. They have issued a new price list dated April-May, 1932, giving latest prices on essential oils, synthetic aromatic chemicals, perfume bases, flower oils.

G. L. Brown Appointed V. P. Robertson Soap Co.—George L. Brown has been appointed executive vice president of the J. T. Robertson Soap Co., Syracuse, N. Y. He was formerly associated with Stephen F. Whitman & Co., Philadelphia, as general sales manager.

F. W. Blair, chemical superintendent of the Procter & Gamble Company, has been in Europe on a business trip during the past several weeks. His tour included inspection of the plant of Thomas Hedley & Company, the British Procter & Gamble affiliate, at Newcastle, and visits to other plants typical of the modern soap industry of England and the Continent.

R. R. Deupree, president of the Procter and Gamble Company, announced recently that the company's English connection, Thomas Hedley & Co., will build a new soap manufacturing plant at Manchester, England, to enable them to expand their business in the British Isles. While the cost of the new plant was not revealed, it was stated that it would be as large, if not larger than the present plant of the company at Newcastle, England, the capacity of which has been nearly doubled recently.

"Joe" Wafer, assistant sales manager of Industrial Chemical Sales Co., Inc., 230 Park avenue, New York City—the well known "Nuchar Crooner"—added to his reputation by being selected as soloist at the annual banquet of the American Water Works Association held during the convention at Memphis on May 4th. His rendering of old-time ballads was full of pathos and sympathetic reactions were distinctly noticeable in the audience. He was ably accompanied by versatile "Bill" Orchard, general sales manager of Wallace & Tiernan Company, who also assisted in performing on the "Radiolodion."

AND NEWS OF THE INDUSTRY

Convention of Soap Manufacturers in Poland.

—At a general meeting of soap manufacturers of the Lodz district, it was decided to organize an association of soap producers in order to regulate prices. All the soap factories in the Lodz district joined this convention, which has fixed the minimum price of soap at 95 groszys (\$0.107 United States currency) per kilo. The members have posted security notes to guarantee the observance of the agreement.

The united soap producers have also established an association with headquarters in Warsaw, which will purchase raw materials at lowest possible prices, and regulate terms of payment.

A cable from Trade Commissioner Williams at Singapore, under date of May 20, states that copra prices declined during the early part of May but improved slightly in the middle of the month.

French Naval Stores Cable.—Cable dated May 2, dispatched by the consulate at Bordeaux, reports that the market for French naval stores in the Landes area for April was weak. There was practically no carryover of turpentine or rosin from last year's crop. The first dip of gum is now being collected, and it is estimated that there will be a decrease of about 25 per cent in quantity over the first dip of last year.

Recent Toiletry Sales to Great Britain.—During the first four months of the recent emergency 50 per cent tariff—from December, 1931, through March, 1932—imports of perfumery, cosmetics, and toilet requisites amounted to \$226,000. In the same period a year earlier, before the depreciation of the pound and when these non-alcoholic preparations entered with relatively low duties, if any, imports were \$1,370,000. Great Britain reduced the 50 per cent duty rate to 30 per cent, effective on April 26, 1932, and is expected to be a heavier buyer of these preparations.

Fifth Annual Short Course for Oil Mill Operators

The Agricultural and Mechanical College of Texas announce that on June 13 to 18 they will hold this year their fifth "Short Course for Cottonseed Oil Mill Operators."

OUTLINE OF COURSE

Daily Program: 11:00 a. m. to 12 noon and from 1:30 to 5:00 p. m. will be devoted to the operation of the cottonseed oil mill and the chemical study of the crude material and refined products.

PROGRAM

- June 13—8:00 a. m. Registration.
 - 9:00 a. m. Seed House Construction and Care (to be filled).
 - 10:00 a. m. Seed Cleaning—J. H. Fulford.
 - June 14—8:00 a. m. Linting—C. S. McKinley, Carver Gin Company.
 - 9:00 a. m. Hulling and Separating—C. S. McKinley.
 - June 15—8:00 a. m. Pressroom Operation—Paul Watson, French Oil Mill Machinery Company.
 - 9:30 a. m. Operation and Maintenance of Conveyors (to be filled).
 - June 16—8:00 a. m. Lubrication of Oil Mill Machinery (to be filled).
 - 9:00 a. m. Refining—A. K. Schwartz, South Texas Cotton Oil Company.
 - June 17—8:00 a. m. Cost Accounting (to be filled).
 - 9:00 a. m. Steam Generation and Power Distribution—Mr. Robertson, Houston, Texas.
 - June 18—8:00 a. m. Expeller Operation and Maintenance—H. E. Emery Southwestern Engineering Co., Garland, Texas.
 - 9 to 11. General review of work.
 - 12:15 p. m. Luncheon.
 - 12:30 p. m. Mill Hazards and Safety First—E. C. McFadden, Texas Employers' Ins. Association.
- By the time the Short Course convenes all speakers will have been secured for the spaces which are now left open.